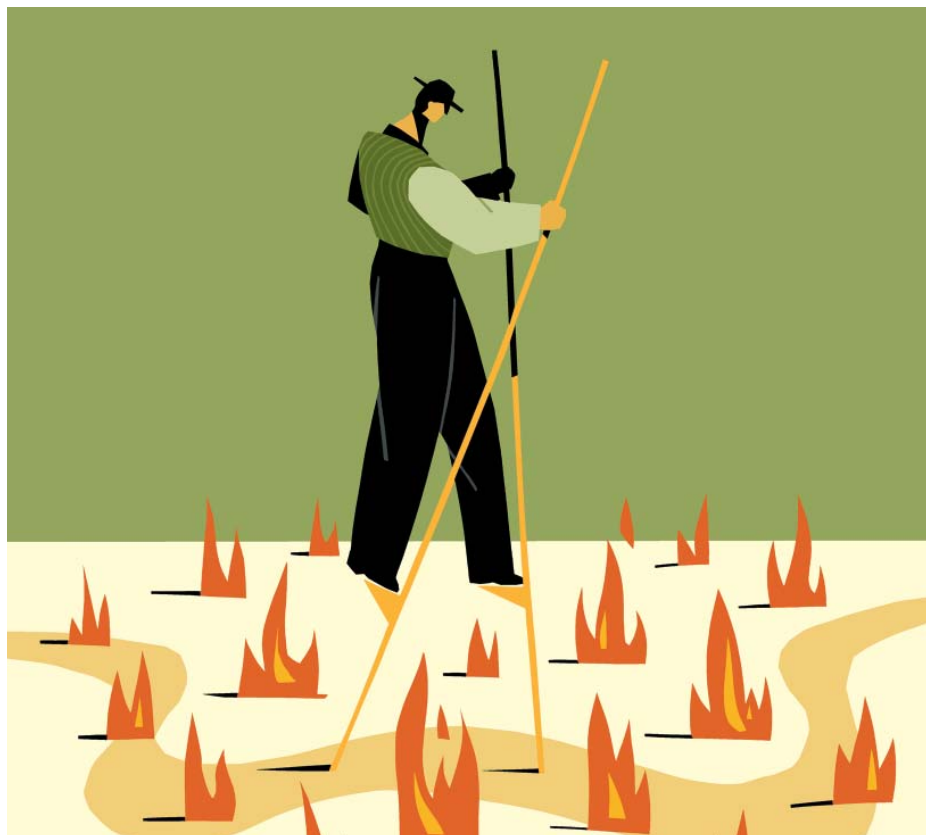


## Valuing and Managing Liability Insurance Claims and Resolving Disputes

Navigant Consulting helps companies and their counsel value and manage liability insurance claims and resolve liability insurance disputes. Our experience includes a variety of liability insurance claims, including: environmental, asbestos, toxic tort, and design and construction defect claims. We have helped clients resolve billions of dollars of claims with US domestic, London Market and other foreign insurers. Our insurance recovery services include:

- » Assembling/organizing insurance policies
- » Valuing liability insurance claims and exposures
- » Cost allocation models
- » Claims preparation, presentation and negotiation
- » Traditional litigation support services

In addition to these insurance recovery capabilities, we have deep experience in managing and quantifying underlying liability claims. When our professionals manage and process your underlying liability claims, our consultants can efficiently support the building of related insurance recovery claims. Our services help clients understand, manage and resolve claim populations ranging from hundreds of claims to hundreds of thousands of claims. As a result, our professionals are knowledgeable about all phases of the claim life cycle, the availability and reasonableness of claim data, the systems, procedures and controls necessary to process these claims efficiently.



## How Navigant Consulting Can Help

Navigant Consulting provides consultation on insurance matters, risk management strategies and alternatives, environmental and asbestos issues, claims administration and data analysis and management. Our clients range in size from large multinational companies to small local companies and operate in many industries including: manufacturing, oil and gas, mining, automotive, pharmaceutical, paper, chemical, waste disposal, high-tech, construction, transportation, defense and utility, among others. We have prepared analyses for a variety of claim types including:

- » Environmental contamination
- » First/third party BI and PD
- » Asbestos
- » Hearing loss
- » Repetitive stress injury
- » Building products/defects
- » Catastrophic losses
- » Medical devices
- » Construction defect
- » Silicosis bodily injury
- » Solvent bodily injury
- » Various product liabilities

## Insurance Policy Analysis

### Policy Organization/Analyses

We work closely with clients to collect, automate and summarize key insurance policy data to facilitate the analysis of insurance coverage and to perform cost allocations.

We summarize policy information in specialized databases that can be linked to policy images to allow for the efficient analysis of policy information.

This analysis assists us in identifying key issues early in the review process, which allows us to form reasonable recovery targets and set claim negotiation strategies. Our work routinely involves a coverage analyses linked to the quantification of the claim and the allocation of costs to individual insurance policies. As such, we efficiently gather the relevant coverage, limits, conditions, exclusions, definitions and endorsements from the policies that will be applied to future steps.

### Coverage Charts

Our clients have found that graphic depictions of complex coverage information and policy data facilitate the resolution of insurance disputes. We generate coverage charts that show policy placement within the overall insurance program(s) and highlight issues such as policies of insolvent carriers and policies with pollution exclusions and other policy provisions. Our coverage chart system presents complex policy data in a flexible and easy-to-understand manner. We can systematically import policy information and easily convert it into coverage charts.



## Valuing Claims and Exposure

### Claims Quantification

Liability insurance can be viewed as a “contingent asset.” Realizing the value of that asset involves the proper quantification of liability costs and careful consideration of those costs in relation to available liability insurance coverage. Navigant Consulting prepares credible and thorough analyses of various liability cost components for clients pursuing insurance recovery. Our claim services include:

- » Identifying and analyzing liability claims and exposures
- » Accumulating costs incurred to respond to known liabilities
- » Estimating potential costs in connection with both known and unknown liabilities
- » Analyzing shares of cost responsibility for liabilities involving multiple parties
- » Conducting probabilistic and statistical studies of claim value given various factual and legal uncertainties

We develop and/or evaluate strategic alternatives for managing liability claims and exposures that expedite claim review, negotiation and payment.

### Claims Presentation

Navigant Consulting helps clients and counsel prepare, present and negotiate claims. Our work in this area includes: developing proper claim documentation; presenting claims to insurers including describing our methods, assumptions and analyses; and responding to insurers’ inquiries.

## Insurance Allocation Modeling

### Scenario Modeling

Navigant Consulting uses a number of sophisticated tools to allocate claims to insurance coverage under alternative assumptions including:

- » Scope
- » Allocation method
- » Trigger theory
- » Treatment of pollution exclusions
- » Occurrence definition
- » SIR allocation
- » Other exclusions/provisions

Our clients rely on these allocations to perform sensitivity analyses on coverage, reserve adequacy and settlement scenarios and to prepare indemnity and expense bills to insurers. We can easily accommodate on-going adjustments in underlying policy and claim data, allocation assumptions and case law. This flexibility allows us to quickly perform hundreds of different allocation scenarios.

### Settlement Negotiations

During the negotiation phase of the settlement process we assist clients and their counsel by performing various sensitivity analyses of settlement proposals or positions, assisting with strategy development and supporting other settlement activities. Our direct involvement in settlement negotiations with major domestic insurers, the London Market and other foreign insurers has led to the resolution of thousands of claims.

## Traditional Litigation Support Services

We frequently perform work on insurance matters in connection with litigation. In this context, we assist with the settlement of litigated claims and with other litigation-related activities such as:

- » Information management including developing and maintaining document retrieval systems and repositories
- » Fact finding and analytical support for discovery, legal motions and trial
- » Expert witness services including quantifying damages and analyzing allocation issues
- » Trial support including preparing trial graphics and demonstrative exhibits

## Claims Management

Navigant Consulting provides claims administration services to companies involved in significant high-volume asbestos, environmental and toxic tort claims. Our experience includes defining and/or re-engineering claims handling procedures and customizing computer systems that efficiently process, review and manage claims. Our claims management services include:

- » Claims information and data collection
- » Claims administration
- » Claims reporting and analysis
- » Insurance allocation and billing
- » Accounting and collections

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## About Navigant Consulting

Navigant Consulting is a specialized independent consulting firm providing professional services to assist clients in identifying practical solutions to the challenges of uncertainty, risk and distress. We focus on large industry sectors that are typically highly regulated and are undergoing significant change.

For over two decades, clients have counted on our dedicated professionals to provide objective consulting services designed to avoid or resolve business disputes, solve operating challenges, lower costs, reduce risk and increase efficiency. Our professionals include CPAs, MBAs, former industry professionals and regulators, PhDs, claim professionals and system and information management professionals who work together in teams to meet our clients' needs in a number of financial, economic, regulatory and operational areas.

Navigant Consulting is an international consulting firm with over 1,800 professionals in cities worldwide.

## Why Navigant Consulting

Navigant Consulting's skilled personnel combine educated project management with sophisticated technology tools to provide an intelligent and organized infrastructure essential for cost-effective information management and financial analysis.

Our experienced resources and diverse backgrounds provide our clients with the right team to address every aspect of the insurance recovery process. There is a compelling business case for engaging Navigant Consulting in your insurance recovery efforts:

- » Recoveries of over \$3 billion for Fortune 500 and mid-sized companies
- » Assembly of critical documentation to support historical cost claim
- » Credible claim estimates of future exposures
- » Effective strategic concepts
- » Sophisticated allocation analyses
- » Ability to model complex insurance allocation theories
- » Established settlement relationships
- » Flexible approach to achieve client's preference for settlement and/or litigation track

